# ReVUe

**WEST MICHIGAN'S ARTS & ENTERTAINMENT GUIDE** 



**2019 MEDIA KIT** 

REVUE READER PROFILE

In comparison to other local print publications, *Revue's* audience is young and active. Our average reader is 25–45 years old, college-educated, owns a home, and goes out on the town frequently. People read *Revue* to find out what's going on, where to go, and what new products to try.

#### **HABITS AND INTERESTS:**

95.2%	<b>Read the advertisements in Revue</b> to learn about events, dining specials and other news.
<b>76.1%</b>	Say that advertisements in <i>Revue</i> influence their decision to buy products or services.
63.8%	Dine out once a week or more
66.6%	Go to bars frequently
<b>78.4</b> %	Drink craft beer and locally- made spirits (52.3% drink them "often")
69%	Go out at least monthly for live entertainment (15% go out "at least weekly")
88.3%	Engaged in the West Michigan arts and music community "sometimes" or "often"

#### **MOST-READ SECTIONS AND TOPICS:**

- Special Sections (e.g., Arts Issue, Food Issue, Beer Issue, Holiday Gifts)
- **■** Events
- Music
- Dining/Drinking
- Cultural Arts



#### **ENGAGEMENT:**

**45%** Read *Revue* every month **52.4%** Keep a print issue of *Revue* for a

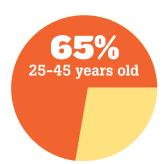
month or longer

#### **DEMOGRAPHICS:**

#### Age

The majority of our readers are 25-45 years old (A comparable magazine in our area has an average reader age of 49)

<b>5.7</b> %	18-24
41.4%	25-35
23.6%	36-45
<b>18.7%</b>	46-55
9.7%	56-65



#### Gender

**59.8%** Female **40.2%** Male

#### Other

**84.9%** College or advanced degree

**52.9%** Married**62.8%** Own a home

Source: Revue 2016 Reader Survey

## REACH THE MOST CULTURALLY ACTIVE PEOPLE THROUGHOUT WEST MICHIGAN WITH *REVUE*



evue is more than West Michigan's most comprehensive arts and entertainment guide. It's also the area's most cost-effective way to reach people in their 20s, 30s and 40s who go out on the town frequently.

Our monthly magazine and website have a hyper-local focus on West Michigan's music, nightlife, dining and drinking, and cultural arts, as well as interesting people, places and products.

#### **15,000 MAGAZINES IN 500+ DISTRIBUTION SITES**

We distribute 15,000 magazines each month in Grand Rapids, Kalamazoo, Battle Creek, Saugatuck, Holland, Grand Haven and Muskegon, primarily to popular hangouts like restaurants, breweries, music venues, coffee shops, breweries, libraries and book stores.

**REACH 50,000+ READERS** each month with our magazine, website, enewsletter and social media.

#### PRINT ADVERTISING RATES AND FREQUENCY DISCOUNTS

(Lower rates than any established monthly magazine in the area)

AD SIZE	<b>I</b> MONTH	3 MONTHS	6 months	12 months
2-PG SPREAD	\$1,700	\$1,615	\$1,530	\$1,36 <b>0</b>
FULL PAGE	\$1,013	\$962	\$912	\$810
9/16 PAGE	\$760	\$721	<sup>\$</sup> 682	\$608
1/2 PAGE	\$698	\$663	<sup>\$</sup> 619	\$550
3/8 PAGE	\$558	\$530	\$502	\$ <b>446</b>
1/4 PAGE	\$419	\$397	\$377	\$335
3/16 PAGE	\$366	\$347	\$329	\$ <b>293</b>
1/8 PAGE	\$314	\$298	\$282	\$250
1/16 PAGE	\$156	\$148	\$140	\$12 <b>5</b>

#### **ALSO AVAILABLE:**

- Cover wrap
- Cover post-it note
- Inserts
- Web and enewsletter ads
- Sponsored content
- Ad design services

Ask us about discounts for nonprofits, agencies, arts organizations and new businesses.

### **DELUXE MARKETING OPTIONS**

#### **PREMIUM PROMOTIONS**

(Inquire for pricing if not listed)

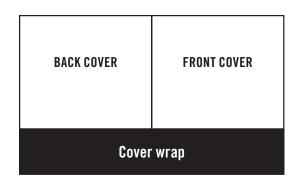
	Cover wrap*	\$3,500
	Cover post-it note*	\$2,250
•	Inserts* <i>Minimum order: 10,000 inserts</i>	\$65 per 1,000 inserts
	Premium web ad positions and inters	stitials
	Enewsletter takeovers	
	Promotional giveaways	
	Boosted social media posts	
	Sponsored content	

<sup>\*</sup>Must be reserved by the <u>7th of the month</u> before publication to allow for production time. Pricing includes printing costs.

#### PREMIUM PRINT AD POSITIONS

(One-time rates listed below, frequency discounts are available)

Center Spread (2 pages)	\$2,000
Inside Front Cover	\$1,300
Back Cover	\$1,500
Inside Back Cover	\$1,250



#### **COVER WRAP**

- Printed on 70# gloss paper stock, 4" high
- Attached to outside of magazine
- Wrap is printed on both sides, giving you 4 pages of messaging



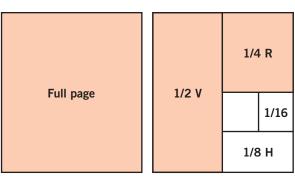
#### **COVER POST-IT NOTE**

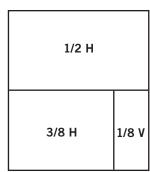
• 3x3" sticky note posted on cover

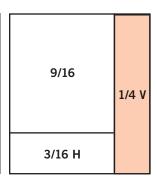
## GET A DISCOUNT WHEN YOU BUNDLE THESE PREMIUM OPTIONS!

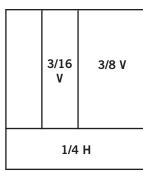
Contact us about a sponsorship package, custom designed for maximum impact to meet your business needs.

#### **/// PRINT ADVERTISING DETAILS**









Shaded sizes are the most popular choices

AD SIZE in inches	width	height			
2-PAGE SPREAD (Inquire for d	2-PAGE SPREAD (Inquire for detailed specs*)				
FULL PAGE (non-bleed*)	9.25 w	10 h			
9/16	6.6875 w	7.375 h			
1/2 H	9 w	4.875 h			
1/2 V	4.375 w	10 h			
3/8 H	6.6875 w	4.875 h			
3/8 V	4.375 w	7.375 h			
1/4 H	9 w	2.375 h			
1/4 V	2.0625 w	10 h			
1/4 R	4.375 w	4.875 h			
3/16 H	6.6875 w	2.375 h			
3/16 V	2.0625 w	7.375 h			
1/8 V	2.0625 w	4.875 h			
1/8 H	4.375 w	2.375 h			
1/16	2.0625 w	2.375 h			

<sup>\*</sup>For full page ads or 2-page spreads with bleeds, please email your sales rep or artist@revuewm.com for detailed specs. No other ad sizes may have bleeds.

SPECIFICAT	IONS
FILE FORMATS:	.PDF STRONGLY PREFERREDJPG, .TIF or .EPS are acceptable.
RESOLUTION:	200-300 dpi
COLOR MODE:	CMYK (no spot colors)
OTHER:	To ensure that your ad reproduces correctly and clearly:  • Avoid CMYK black (use 100% black ink), especially on text and on backgrounds with reverse (white) text.  • No crop marks, please.  • Total ink coverage should not exceed 245%.  • Embed all fonts and flatten layers.
AD SUBMISSION:	Send to artist@revuewm. com. If it's larger than 5MB, use a file sharing service such as wetransfer.com.
QUESTIONS?	Contact a designer at artist@revuewm.com or call/email your advertising consultant.

#### **DEADLINES**

Deadline dates fluctuate each month. See our editorial calendar for monthly dates for space reservation and ad artwork.

## **REVUE 2019 EDITORIAL CALENDAR**

ISSUE Month	EDITORIAL FEATURES	ABOUT	Space reservation, ad design materials	Print-ready ads
JAN	50 THINGS TO DO IN 2019 SPECIAL AD SECTION: WEDDING GUIDE: GETTING HITCHED IN WEST MI	Revue's definitive guide to local happenings in the year ahead. We'll explore concerts, restaurants, festivals and so much more.	DEC <b>14</b>	DEC 17
FEB	CHEAP ISSUE	Here in West Michigan, we love a great deal. This issue helps our readers find highly affordable meals to eat, places to shop and things to do.	JAN <b>15</b>	JAN 17
MAR	PEOPLE ISSUE	We shine a spotlight on 10 fascinating people who are shaping the past, present and future of West Michigan.	FEB <b>15</b>	FEB 18
APR	WEST MICHIGAN DINING GUIDE PLUS: Best of the West readers poll begins!	Year by year, West Michigan's food scene continues to grow. In this issue, we explore the top locally owned destinations for five-course meals, cheap eats and everything in between.	MAR 15	MAR 18
MAY	DRINKING ISSUE Special ad Section: Farmers' Market Guide	Revue celebrates wine, spirits, cider and cocktails, exploring the best places to drink and what's new on the scene.	APR <b>15</b>	APR 17
JUN	MUSIC ISSUE / SUMMER FESTIVAL GUIDE SPECIAL AD SECTION: ICE CREAM & COOL SUMMER TREATS	Our annual roundup of the best local music, from the brand new bands to West Michigan mainstays. Also: A guide to festivals in West Michigan and beyond.	MAY 15	MAY 17
JUL	PETS ISSUE	We explore the best shops for products to spoil your pets, locally made pet items, and where you and your furry friends can spend time together.	JUN <b>14</b>	JUN 17
AUG	BEST OF THE WEST WINNERS	Results from our fourth-annual reader poll to crown the best of West Michigan — music venues, restaurants, bars, shops, people and more.	JUL <b>15</b>	JUL <b>17</b>
SEP	ARTS ISSUE	A complete season preview of West Michigan's cultural arts events, as well as artist profiles.	AUG 15	AUG 19
ОСТ	BEER ISSUE	Revue's annual look at local craft beer is a thorough guide to the scene, with an extensive brewery guide, beer face-offs, trends and more.	SEP 13	SEP 17
NOV	LOCAL HOLIDAY GIFT GUIDE	We encourage readers to shop local and start early, guiding them to personalized gifts around West Michigan.	ост <b>15</b>	ост <b>17</b>
DEC	REARVIEW MIRROR	We'll examine how the restaurant, drinking and arts scenes have changed in the recent past, highlighting newcomers to the scene.	NOV 12	NOV <b>15</b>

### IN EVERY ISSUE:

Events
Local Music
Art & Culture
Dining & Drinking
New Businesses



**AD DESIGN:** Let our creative team help design your ad! Materials are due on the same date as space reservation.

**QUESTIONS?** sales@revuewm.com or 616.608.6170 **Dates and topics are subject to change.**Signed contracts required to guarantee space reservation.

Magazines are distributed by the 1st of each month.



## REVUE ARTS

Covering West Michigan's cultural arts organizations and happenings



Revue Arts' monthly coverage includes critical online reviews and feature stories on events, people and arts organizations.

From hard news to inspiring pieces, Revue Arts reports on everything from symphony orchestras and theaters, to museums, visual artists and dance ensembles.

Each month, the Revue Arts section is included in the 15,000 copies of Revue West Michigan that are circulated to more than 500 spots across the region.

Plus, we print an extra 5,000 copies of Revue Arts as a standalone magazine to distribute at additional locations where cultural arts fans and supporters are most likely to find it.

Contact us today about discounted nonprofit advertising rates!

### ANNUAL ARTS ISSUE:

Each September, Revue Arts takes over the cover of the main magazine! The annual Arts Issue — one of our biggest issues of the year — includes extensive arts coverage, including the entire 2018–19 season preview. This popular edition offers a comprehensive look at the arts scene, along with multiple local Q&As with emerging West Michigan artists, performers and executives.

88.3%

Revue readers are engaged in the West Michigan arts and music community 5,000

Extra copies of Revue Arts distributed to cultural arts venues

## REVUE ARTS 2019 EDITORIAL CALENDAR

JAN	West Michigan Gallery Guide	Revue rounds up a comprehensive directory of not only local galleries, but also art-supply stores.
FEB	Dance Spotlight	Revue chats with local dancers and dance organizations while offering a look ahead at events.
APR	Art Education & Summer Camps Spotlight	This focus section highlights local arts-related camps for kids, as well as local art-related programs and classes for adults.
JUN	Theatre Spotlight	Revue takes a closer look at local actors, directors and other behind the scenes people at local theatre companies.
JUL	Michigan Museums	A break down of what's being exhibited across the state, what's coming soon, and interviews with curators.
NOV	Symphony Spotlight	This special section comprises interviews with local musicians, conductors and behind the scenes people.

## **SPONSORED-CONTENT PACKAGES**

## Tell your story, in your voice

Sponsored content offers you an unmatched opportunity to engage upscale, active Millennials and Gen-Xers in West Michigan. We'll work with you to create highly sought-after content that will be distributed to more than 50,000 readers of REVUE via our website, e-newsletters, social media and print editions. Each campaign runs over a four-week period and includes a print advertorial, website story, e-newsletter story, banner ad, social media posts and more.



^ Full-page sponsored content advertorial in REVUE's print magazine

#### **NEED HELP WRITING YOUR CONTENT?**

Revue can assist on creating effective, sought after content.

Contact us today for more details.

#### **GOLD**: \$1.750

- Featured on REVUEwm.com's homepage (4 weeks)
- Featured in REVUE's weekly e-newsletter (4 weeks)
- Promoted with posts on REVUE social channels (4 weeks)
- One full-page advertorial in REVUE print issue
- One full-page four-color ad in REVUE print issue
- Promoted with interstitial ad on REVUEwm.com (1 week)
- Promoted with 300x250 banner ad on REVUEwm.com (4 weeks)
- PDF of sponsored content to post on your website

#### **SILVER**: \$975

- Featured on REVUEwm.com's homepage (4 weeks)
- Featured in REVUE's weekly e-newsletter (2 weeks)
- Promoted with posts on REVUE social channels (2 weeks)
- One full-page advertorial in REVUE print issue
- Promoted with interstitial ad on REVUEwm.com (1 week)
- Promoted with 300x250 banner ad on REVUEwm.com (4 weeks)
- PDF of sponsored content to post on your website

#### **BRONZE**: \$650

- Featured on REVUEwm.com's homepage (4 weeks)
- Featured in REVUE's weekly e-newsletter (1 week)
- Promoted with posts on REVUE social channels (1 week)
- One half-page advertorial in REVUE print issue
- Promoted with 300x250 banner ad on REVUEwm.com (4 weeks)
- PDF of sponsored content to post on your website

### **WEB ADVERTISING RATES**

RevueWM.com is a comprehensive source for all things entertainment in West Michigan. Our mobile-friendly website offers all the great features you see in print every month, plus plenty of other goodies.



#### **WEBSITE FEATURES**

- Mobile-friendly and responsive
- Web-exclusive content: reviews, breaking news, event calendar, videos, photo galleries
- Promotional giveaways
- Full magazine published online
- Your ad will appear on all pages of the website

#### **AD SIZES/POSITIONS**

(dimensions are width x height in pixels)

- INTERSTITIAL AD (pop-up window) Desktop Interstitial (680x520 or custom size) Mobile Intersitial Ad (300x400) plus large rectangle ad (300x250) — \$175/week
- LEADERBOARD (728x90) plus large rectangle ad (300x250) — \$125/week
- **BIG BANNER 1** (728x90) plus large rectangle ad (300x250) — \$100/week
- **BIG BANNER 2** (728x90) plus large rectangle ad (300x250) — \$100/week
- LARGE RECTANGLE (300x250) \$75/week
- SMALL RECTANGLE (300x100) \$40/week

#### **AD SPECIFICATIONS**

- File Formats: .JPG, .PNG, .GIF, .SWF
- Resolution: 72 dpi
- Colors: 256 maximum (RGB)

#### (Bottom of page)



#### **DEADLINES & AD SUBMISSION**

Ad artwork is due 3 business days before scheduled run date.

E-mail ad artwork to artist@revuewm.com and include click-through URL destination.

#### Leaderboard

**Revue** 

Thursday, 5 March 2015 👔 🚫



#### THE ITINERARY

Punk takes over the Pyramid Scheme; World Affairs Council offers foreign policy discussions in GR

who isn't, these days), you might want to check out series of foreign policy discussions at the Aquinas College Performing Arts Center on Mosdays from 6 p.m. to 7:15 p.m. presented by the World Affairs Council of Western Michigan. This conprofit, non-advocacy organization is educating al residents with the help of national experts of socal resistents with the step of national experts on U.S. foreign policy and international issues one discussion at a time. Peb. 6 is all about Ric Prescription for Latin America; Feb. 13 is Choke Points: The World's Water, Food, and



Energy Crises: Feb. 20 discusses Nuclear Proliferation, Nucl ritu?; and Feb. 27 brings South China Sea; Cl

AJJ and Joyce Manor (pictured) are both poases in the modern punk-rock scene, even if they take the genre in fairly diffe directions. AJJ, with its strong leanings toward folk, released The Bible is in fall of last year. Even at just 30 minutes long, the record dense with memorable lyrics and lo-fi melodies. A few months later came Joyce Manor's even shorter release, Cody, rife with catchy choruses and guitars reminiscent of golden-age '90s emo. The two share the stage tonight at The Pyramid Scheme in Grand Rap



#### Get ready to chuckle

ghFest upon us, the team at REVUE dedicated plenty of ink to all things funny in West Michigan. In our extended comedy s rabbed interviews with both national names in the comedy scene and oal gems. Check them out:

#### Nardos Osterhart: Accidental Comedy

When Nardos Osterhart wanted to practice public speaking for her day job, she turned to unconventional training to help her master the art of delivery. Instead of working with a speaking coach, the registered nurse and manager at a major health care organization in Grand Rapids took to the stage as a stand-up comic to hone her presentation skills. READ

#### Article Banner

#### REFR

TASTING NOTES: Transalantique Kriek (New Belgium Brewing Co. - 8.0% ABV)

Fruit beers are not for every nor are sour beers. So it stands to eason that New Belgium was aiming for a niche market with its satlantique Kriek, a



ewery. From a 22-ounce bottle, it pours a bright, clear red with a slight pinkish head that quickly dissipates. With a fair amount of carbo

#### Score: 82/100

ted by Joe Boomgaard, Revue Beer Czar

#### Large Rectangle



#### MOVIES

Movies we're seeing this weekend ...

#### Chappie

It's only a matter of time before robots take over the human race. For a little snapshot into this reality, you can see *Chappie* this weekend. In a time where society is policed by robot forces, one droid was given new programming and, as a result, gains the ability to think for himself and feel.

#### **Small Rectangle**



#### LOCAL TRACK OF THE WEEK: 'Glory" by Hey Marco!

Basically this song exemplifies the high life we are all uning about in our offices, experiencing cubi fever. CLICK HERE to check it out on your lunch hou and envision yourself elsewhere. - Abiqule Racin

#### **Anchor**

## **REVUE WEEKLY ENEWSLETTER** ADVERTISING RATES

Looking for something to do this weekend? So are our readers! Revue's weekly enewsletter comes out every Thursday and is packed with information on upcoming events, local bands, restaurants, beer, and interviews with local and national personalities. **Reach 8,340** of our most engaged readers directly in their inboxes each week.

#### **AD SIZES/POSITIONS**

Dimensions are width x height in pixels. All prices are per week.

**LEADERBOARD** (728 x 90): \$75/week

■ LARGE RECTANGLE (300 x 250): \$50/week

■ SMALL RECTANGLE (300 x 100): \$25/week

\$25/week **ARTICLE BANNER** (350 x 60):

**ANCHOR** (728 x 90): \$50/week

#### **■ E-NEWSLETTER TAKEOVER!**

Reserve all ad spaces in the enewsletter. Inquire for pricing.

—Leaderboard —Small Rectangle ---Anchor -Article Banner

—Large Rectangle

#### **AD SPECIFICATIONS**

File Formats: .JPG, .PNG, .GIF, .SWF

Resolution: 72 dpi

Colors: 256 maximum (RGB)

#### **DEADLINES & AD SUBMISSION**

#### **SPACE RESERVATION DUE**

Monday of the week of publication

#### **AD ARTWORK DUE**

Tuesday of the week of publication

E-mail ad artwork to artist@revuewm.com and include clickthrough **URL** destination.

#### WHO'S RESPONSIBLE:

**EDITORIAL** 

Publisher Brian Edwards

Associate Publisher Rich Tupica / rich@revueholding.com

Editor Joe Boomgaard / joe@revuewm.com

Managing Editor Josh Veal / josh@revuewm.com

Vice President - Production/Audience Development

Kristi Kortman / kristi@revuewm.com

#### WHO TO CONTACT FOR...

#### **ADVERTISING INQUIRIES:**

General Inquiries: sales@revuewm.com

Kelli Belanger / kelli@revuewm.com, 616.706.8196

Rich Tupica / rich@revueholding.com, 517.275.2398

#### **EDITORIAL PITCHES, REVIEWS, GENERAL COMMENTS:**

Josh Veal, Managing Editor / editor@revuewm.com

#### FREELANCE ILLUSTRATION & PHOTOGRAPHY ASSIGNMENTS:

Kristi Kortman, Vice President - Production/ Audience Development / kristi@revuewm.com

#### **TECHNICAL AD DESIGN QUESTIONS:**

Kaylee Van Tuinen / kaylee@revuewm.com

#### DISTRIBUTION:

Kristi Kortman / kristi@revuewm.com

